

PROCUREMENT PRACTICES in the MRE SECTOR

FOR SMES!

« *Les pratiques d'achats dans les EMR* »

Date: Thursday 11th April 2013 from 10 30 am to 12 00 am

Venue: Parc des expositions Penfeld (France)
Route de Brest – 29820 Guilers
Room to be confirmed to participants



Within the MERiFIC Project framework, Technopôle Brest-Iroise is holding this event at Thétis EMR, to identify and capture the sustainable economic opportunities that marine renewable energy can present to Cornwall and Finistère.

The MERiFIC project aims to promote the development of Marine Renewable Energies in far peripheral and island communities. Within this framework, Technopôle Brest-Iroise and Cornwall Marine Network are holding this event at Thétis EMR to present the outcomes of the MERiFIC Procurement code of practice.

Target audience

SMEs from France and from the UK interested in the marine renewable energy sector and procurement practices.

Benefits of attending

This event represents a unique opportunity for French and UK SMEs to gain more insight into procurement practices in the MRE sector (supply chain, how to win new business, the tendering process explained, importantly from key players' points of view, recommendations to SMEs...).

Participants will also get the chance to hear the **AREVA WIND** point of view on how they are keen to work with local businesses, what are their selection criteria, etc. Finally, participating SMEs will also have the opportunity to better understand the role of **France Energies Marines** (French Institute of Excellence in Carbon-Free Energy) and how it can support them.



The printed version of the guide will be distributed to participants (70 pages).

Agenda of the meeting, April 11th 2013, 10.30-12.00 am

The event is to be held in English.

Moderator: Eric Vandembroucke, deputy director, Technopôle Brest-Iroise

	Item	Speaker
10.30	Welcome and MERiFIC background	Eric Vandembroucke Deputy Director Technopôle Brest-Iroise, France
10.35	The MERiFIC Procurement code of practice <i>Objectives of the code of practice, methodology used, main results...</i>	Eric Vandembroucke Jérémie Bazin Technopôle Brest-Iroise, France
11.00	AREVA WIND Procurement practices <i>What is the AREVA WIND procurement model? What AREVA WIND expects from its suppliers? How it selects its suppliers? What is the motivation to work with local businesses? ...</i> <i><u>NB</u>: no information on the Saint-Brieuc offshore park will be revealed</i>	Anne Tran Head of Supply Management AREVA WIND, France
11.20	France Energies Marines , French Institute of Excellence in Carbon-Free Energy <i>How businesses can get support from France Energies Marines?</i>	Yann-Hervé De Roeck Executive Director France Energies Marines, France
11.40	Questions & Answers to AREVA WIND and France Energies Marines speakers	All

To register for the MERiFIC event visit: <https://fr.surveymonkey.com/s/merific>
You must also register to access the Thétis EMR event (free to visitors) via its website: www.thetis-emr.com

Places limited to 50 people! Priority given to SMEs from the UK and France.

How to find Thétis EMR? Visit <http://www.thetis-emr.com/view/how-to-travel>

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